



MONICA WALLACE

Senior Vice President

425-753-4121
mwallace@wallaceproperties.com



BROKERAGE SPECIALTIES

Landlord Representation

Retail

Mixed-Use Retail

New Construction Mixed-Use
Retail Leasing and Sales

CREDENTIALS

University of Washington, BA

ICSC University - Leasing
Program

Washington State Real
Estate Licensee

SPECIAL RECOGNITION

Consistently Top 3 Producer
at Wallace Properties since
2000

2014 Washington Realtor
Commercial Broker of the
Year

CoStar Power Broker

Monica joined Wallace Properties in 2000 and specializes in leasing grocery-anchored shopping centers and new construction mixed-use retail projects in the Puget Sound Region. With 20 years of experience in leasing new construction retail, Monica understands the nuances of the product type and assists her clients in navigating through initial design, construction, and lease up of the retail portion of the property. She develops and implements strategies for marketing her listings through internet advertising, constant contact with the brokerage community, targeted cold calling and contacting her comprehensive list of tenants currently active within the market. Monica makes continuous client contact and communication a priority through the completion of the project.

PROFESSIONAL AFFILIATIONS

International Council of
Shopping Centers (ICSC)

NAIOP, Commercial Real
Estate Development
Association

Commercial Brokers
Association (CBA)

Washington State
Commercial Association of
Realtors (WSCAR)

Bellevue Chamber of
Commerce

Bellevue Downtown
Association

REPRESENTATIVE CLIENTS

Regency Centers

R.D. Merrill Company

Pillar Properties

SRM Development

Simpson Housing

UDR

COMMUNITY INVOLVEMENT

Bellevue Downtown
Association, Board of
Directors 2016 - Present
• Executive Committee
2018-Present

Washington Realtors
• Board of Directors
2012-2016
• Executive Committee 2015

Washington State
Commercial Association of
Realtors (WSCAR)
• Secretary/Treasurer 2016
• President 2013
• Board of Directors 2011-
Present

Commercial Brokers
Association (CBA)
• Board of Directors
2018-Present
• Rules Committee
• Arbitration Committee